

OP SONET
E14/1727S9
EXHIBIT

Inv-1056 (18 Jun 2013)

- 19 Feb 2013 – Ron emailed to say he had a Moodle idea and would pay for a trial
- 22 Mar 2013 – I emailed Ron with costings for Moodle and Jukebox.
- 1 May 2013 – Ron emailed to say he needed the Moodle demo up and running ASAP. He said he also needed the private cloud for students ready.
- 2 May 2013 – I emailed Ron with costings for Jukebox, Moodle and Private Cloud.
- 6 May 2013 – I emailed Ron to say I had been working on it over the weekend and that it was going well.
- 6 May 2013 – Ron emailed asking if Dynamics CRM could be run inside Jukebox
- 6 May 2013 – I emailed Ron to say I would start investigating this week.
- 6 May 2013 – I emailed Ron with formal quotes for Private Cloud, Moodle, Jukebox
- 7 May 2013 – I emailed Ron with login details for some demos I had built and setup for him.
- 8 May 2013 – I emailed Ron to say I had been going through the Dynamics CRM installation and that it was going to be a bit of work.
- 29 May 2013 – I emailed Ron with login details for the teaching cloud I was starting to put together.
- 8 June 2013 – I followed up AGAIN with Ron to see if there was any progress on the projects.
- 18 June 2013 – Ron emailed to say TAFE is taking its time and driving him insane. He asked for invoice for the server and to add \$2000 for the work I had already done.
- 18 June 2013 – I responded saying it's a shame about the delays
- 18 June 2013 – Ron responded and asked for an invoice (inv-1056) for the arrears on the server TAFE had with me, 12 months advance payment and he also says "....also add your consulting services as well..."
- 18 June 2013 – I sent Ron **INV-1056**



TAX INVOICE

TAFENSW - Macquarie Fields College
ICT Services Unit
Macquarie Fields College
TAFENSW
Victoria Rd
MACQUARIE FIELDS NSW 2564
AUSTRALIA

Invoice Date
18 Jun 2013

Invoice Number
INV-1056

ABN
87 143 012 908

Cloud People Pty Ltd
1/398 Chapel Rd
Bankstown NSW 2200
Phone: 1300 308510

Description	Quantity	Unit Price	GST	Amount AUD
Enterprise Architecture, design and consultancy services.	2.00	1,000.00	10%	2,000.00
Cloud Server rental to date	1.00	2,073.61	10%	2,073.61
Additional 12 month term	12.00	350.00	10%	4,200.00
Subtotal				8,273.61
TOTAL GST 10%				827.36
TOTAL AUD				9,100.97
LESS Amount Paid				9,100.97
AMOUNT DUE				0.00

Due Date: 25 Jun 2013

Bank Branch: ANZ Randwick
BSB: 012-390
Account No: 903908749

OVERSEAS
Swift: ANZBAU3M
Account No: 903908749
Bank Name: ANZ
Bank Address: 12-14 Belmore Rd, Randwick 2031 NSW
Account Holder: Cloud People Pty Ltd
IBAN: 012390903908749

Subject: RE: Cloud Platform

Date: Tuesday, 19 February 2013 8:28:56 pm Australian Eastern Daylight Time

From: Cordoba, Ron

To: Jason Kinsella

Yes it will be for that including the rest of the year as I'll we this for development...as to the moodle yes I have an idea and we will pay for a trials well...

Sent from my GT-I9305T on the Telstra 4G network

Jason Kinsella <jason@cloudpeople.com.au> wrote:

Hi Ron,

Is this for the existing server? If so just send across required invoice details.

Also, you asked a while ago about Moodle – did you want anything on this?

Cheers, Jason

From: Cordoba, Ron [<mailto:Ron.Cordoba@det.nsw.edu.au>]

Sent: Tuesday, 19 February 2013 7:26 PM

To: Jason Kinsella

Subject: Re: Cloud Platform

Great we are going to go through and push I'll need a new invoice for 1 year of service and must be addressed to ict services unit Macquarie fields college of tafensw

Sent from my GT-I9305T on the Telstra 4G network

Jason Kinsella <jason@cloudpeople.com.au> wrote:

Hi Ron,

I had a call this afternoon from one of your guys, so I guess you are starting to look at the cloud platform again. Good stuff! Obviously if you need any help just let me know.

Also, are you able to check your account on Cloud People – it's a little overdue.

Cheers,

Jason Kinsella

Director

www.cloudpeople.com.au

Tel: +61 (0) 2 80902603

Mob: +61 (0) 421 733465

This message is intended for the addressee named and may contain
privileged information or confidential information or both. If you
are not the intended recipient please delete it and notify the sender.

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privileged information or confidential information or both. If you
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Subject: Invoices for processing

Date: Wednesday, 1 May 2013 8:29:04 pm Australian Eastern Standard Time

From: Ron Cordoba

To: Jason Kinsella

Hi Jason,

Sorry for the delay.

I need the following up to date invoices to process.

1 x Server with 4 Moodle Instances

These can be on the one server or 4 separate servers.

Requirements? I would suggest something around the 32GB RAM and large storage capacity.

I need the following invoice:

Juke Box Services.

I would like you to host a server and we host a server internally. I will purchase a R720 and spec it to around 64GB ram as a minimum???

I need another invoice for Services (consultancy - sustainability, architecture design) This amount \$ 19,000 plus GST

This will cover Moodle consultancy and work required???

Another invoice for:

Virtual Servers for students and classrooms ~ students can access and create their own servers (accounts)

I would like to provide this to around 100 students as a pilot.

Can you work out all the invoices for processing this friday...

If any amount is over what we spend we will work it out later please.... make sense? let me know.

Ron

Sunday, 6 September 2015 2:34:25 pm Australian Eastern Standard Time

Subject: Re: Invoices for processing**Date:** Wednesday, 1 May 2013 8:49:25 pm Australian Eastern Standard Time**From:** Ron Cordoba**To:** Jason Kinsella

Thanks mate - I need these up and running asap - already have 2 faculties on board for the moodle trial and would like to get the students up and running with apps asap... also students to have their own server accounts... for their learning, 20 of these will be for my staff for their learning.

Ron

On Wed, May 1, 2013 at 8:47 PM, Jason Kinsella <jason@cloudpeople.com.au> wrote:

Hi Ron,

I'll make a start on this in the morning and give you a call in the afternoon just to go through some of the details. This will be a great start to your TAFE cloud solutions.

Speak soon.

Regards,

Jason Kinsella

Cloud Consultant

www.cloudpeople.com.au

Tel: [+61 \(0\) 2 80902603](tel:+61(0)280902603)

Mob: [+61 \(0\) 421 733465](tel:+61(0)421733465)

From: Ron Cordoba <ron@stormsolutions.com.au>

Date: Wednesday, 1 May 2013 8:29 PM

To: jason kinsella <jason@cloudpeople.com.au>

Subject: Invoices for processing

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Ron

Subject: Re: Invoices for processing

Date: Thursday, 2 May 2013 5:45:26 pm Australian Eastern Standard Time

From: Jason Kinsella

To: Ron Cordoba

Hi Ron,

Can you give me a call in the morning around this email?

I'm working out the most effective way of pricing you at present but have a number of questions around requirements and options. If we start with the known then work backwards.

Jukebox Services \$6000+GST - I had quoted a capped 5 days effort at discounted \$1200 per day (normal \$1500). This will cover getting an onsite Jukebox server running in your environment with a couple of test applications. Probably photoshop CS5 plus another app we can package for you. The R720 server you quoted below is perfect. We can talk about the hosted Jukebox for the pilot you would not be charged for the server, but just the effort in building. Let's chat about that.

Moodle Services - \$19000+GST This should cover off phases 1 and 2 below and start phase 3, but I would need a little more info on your implementation to understand this better. Again, let's chat about this.

Phase I Build and configuration determination (Effort: 5 days)

Build a fully functioning Moodle single server implementation on the Cloud People platform. The operating system and application stack will be Windows based (2008 or 2012 depending on findings). This will serve as a reference architecture for future Moodle builds. The implementation will be fully documented. Initial performance testing will be completed and potential bottlenecks identified. This information will then be used to build a phase II load testing

Phase II Load test, HA, LDAP (Effort: TBC)

Build a Moodle server capable to performing to TAFE specified requirements. The infrastructure design will also be expanded to take load balancing and high availability components. An LDAP integration should also be included.

Phase III TAFE SWSi Production implementation (Effort: TBC)

Deploy a new Moodle infrastructure at SWSi and migrate existing infrastructure across.

Hosted Moodle (4 instances)

I would definitely recommend hosting these on separate servers. It provides more flexibility than on a single server. The cost of this depends entirely on the spec of the servers. An 8CPU core server with 16GB of RAM should handle just about anything that is thrown at it once we do some tuning. This would normally cost \$640+GST per month per server. We can start smaller and then scale up with these if this suits your financing better. Again, let's chat.

Virtual Servers (100 students)

While this is straightforward to cost out I need to speak to you about how much resources each student requires. For example packaged environments go up in these increments.

1CPU & 1GB Ram & 40GB Disk space = \$40 per month

If you were deploying a pilot for students we can work out the best rate again. I've got some pretty good ideas on how we can work this and be efficient with it from a cost perspective.

How long would the pilot run?

Regards,

Jason Kinsella

Cloud Consultant

www.cloudpeople.com.au

Tel: +61 (0) 2 80902603

Mob: +61 (0) 421 733465

From: Ron Cordoba <ron@stormsolutions.com.au>

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To: jason kinsella <jason@cloudpeople.com.au>

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